GE Mobile Communications

James M. Erikson Manager - Direct Sales General Electric Company Mountain View Road, Lynchburg, VA 24502 804-528-7450, 81569-7450



September 23, 1988

Dear Senior Executive/Manager:

As you are aware, we at General Electric have periodically written to you and provided information concerning the standard process for Land Mobile voice encryption and trunking interoperability which has been taking place during the last two years.

The proposed Federal Standard FS1023 has now been released for Government comments for a 90 day period which began on August 23rd. We wanted to inform each of you now that this has taken place and provide you with our latest communication to the National Communication System (NCS) which was in response to a letter from Mr. Ben Morriss. In addition, I am providing you a copy of a list which was used by GSA to send out the review documents for FS1023 to obtain Government comments.

Since many on the attached list are somewhat removed from the Land Mobile Radio area, we thought it was important to let you have a copy of the list that was used so that you might know who in your agency has received the material from GSA for comment. It is hoped that each of you provide a comment, through your staff or associate, concerning this important issue.

We would, of course, from a very bias point of view, appreciate comments in favor of GE's position; however, we feel that this issue is going to affect all of us in the short and long term and therefore, it is important that your agency make appropriate comments on this proposed draft standard.

One of the main comments and/or themes received from the NCS has been that little or no concern has been expressed by various agencies/end users. Yet, many of our field sales personnel receive comments all the time.

L095-20-A/

Declassified and Approved For Release 2013/09/12: CIA-RDP90M01364R000700140038-5

I think it is important that you MAKE YOUR POSITION KNOWN SO THAT YOUR AGENCY OR ORGANIZATION IS HEARD. I hope this information is helpful in your review of this matter and hopefully in formulating your agency's position. GE still strongly feels that it is important that voice encryption and trunking be tied into one standard. All military customers who want trunking require voice encryption as does many in the civilian agencies particularly involved in law enforcement, investigations, security, etc.

Best Regards,

ames M. Erikson

JME/dd

Attachment

P.S. I am also enclosing copies of the FTSC minutes of August 11th for your information which was submitted by NTIA and spelled out that the report by Mr. Jones was not NTIA endorsed or a sponsored report, and that it does not necessarily express the position of NTIA. If General Electric can be of further assistance, please do not hesitate to contact myself or Kathryn Nicosia at 804 528-7450.